



• NOW HIRING • CAREER OPPORTUNITY •

SALES REPRESENTATIVE

IN-HOUSE OR REMOTE • KAUFMAN • WILLIAMSON • LIBERTY • PARKER • COMMISSION

Family owned since 1976, Athens Steel Building manufactures pre-engineered metal structures for commercial, residential, agricultural, aviation, worship, and self-storage projects across the continental U.S. Engineering, fabrication, and shipping all happen at our Athens, TX facility. No outsourcing, no offshoring. We're expanding our regional sales presence across Texas and looking for aggressive reps ready to build a territory of their own.

WHAT YOU'LL DO

- **Develop Relationships.** Build and manage relationships with general contractors, builders, and property owners in your territory.
- **Generate & Close Leads.** Drive new business for frame kits, counter sales, and pre-engineered metal building projects from first call to signed deal.
- **Coordinate Across Teams.** Work directly with our in-house production, quoting, and marketing teams to support every deal.
- **Own Your Territory.** Represent Athens Steel locally and build our reputation from the ground up in your county.

WHAT WE'RE LOOKING FOR

- **Industry Experience.** Sales background in metal buildings, steel erection, or construction materials.
- **Working Knowledge.** Real understanding of the erection and construction process, not just the sales pitch.
- **Local Relationships.** Existing contacts with GCs, contractors, or builders in your county are a strong plus.
- **Self-Starter.** Self-motivated, aggressive, and comfortable working independently, in-house or remote.

WHY JOIN ASB

50 YEARS STRONG.
FAMILY OWNED
SINCE 1976.

REAL COMMISSION.
WE PAY
FOR RESULTS.

IN-HOUSE SUPPORT.
MARKETING, QUOTING &
PRODUCTION.

TERRITORY IS YOURS.
BUILD IT FROM THE
GROUND UP.

APPLY TODAY

SEND RESUME TO

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ATHENS STEEL BUILDING CORP • BUILDING BETTER SINCE 1976 • ATHENSSTEELBUILDING.COM